



Gary H. Feffer – SIOR Principal



After two years as a retail buyer for Goldwater’s Department Store; a May Company Department Store in Phoenix, Arizona, Gary Feffer joined the Schuck Commercial Brokerage Company in 1983. There he specialized in sales and leasing in the Colorado Springs Central Business District. Grubb & Ellis acquired Schuck in 1985.

In 1989 Gary was designated as a Senior Marketing Consultant –an honor awarded to less than ten percent of the national sales force. This award recognizes a high degree of professionalism, leadership, high ethical standards, production and earnings.

In 1991, Gary played a principal role in Palmer McAllister acquiring the Colorado Springs branch of Grubb & Ellis. In 1996, Gary and his partners sold the company to Frederick Ross an ONCOR International affiliate. Eleven out of thirteen years, Gary was honored as one of the company’s “Top Five” sales agents, being number one in 1989 and 1997.

He was certified as an active member of the prestigious Society of Industrial and Office Realtors (SIOR) in 1992. Gary has been involved in over 3,000 transactions totaling more than 20,000,000 square feet of sales and leasing activity.

In September 2000, Gary established Fountain Colony, LLC in partnership with Griffis/Blessing, Inc., the largest property management company in Colorado Springs.

Gary holds a Bachelor’s Degree in Business and Public Administration from the University of Arizona. Gary’s wife is Kim and they have four beautiful children, Sophie, Army, River and Davis.

Professional Organizations

- Active member of the Society of Industrial and Office Realtors
- Member, Realtor Commercial Industrial Society
- Chamber of Commerce
- Better Business Bureau

Civic Involvements

- Junior Achievement Applied Economics Teacher
- YMCA Board of Directors
- Temple Shalom Board of Directors
- Downtown Business Improvement District
- Colorado Springs Parks & Recreation Board
- Pikes Peak Prep Charter School Board of Directors
- Colorado Springs Urban Renewal Authority Board
- Pioneers Museum Board

Partial List of Clients...

Gary maintains an impressive list of national and local clients / tenants. Some are as follows:

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| Public Employees Retirement Association | El Paso County |
| Colorado Springs School District 11 | Motorola |
| Colorado National Bank/U.S. Bank | The Principal |
| City of Colorado Springs | Greyhound Bus |
| UNILEV | Charter Holdings |
| Murphy and Company | U.S. Bank |
| The Colorado College | Peak Vista |
| Carrio Cabling | Norwood Development Group |

...Partial List of Clients

Josh and Johns Homemade Ice Cream	Mulliken Weiner Berg & Jolivet, P.C.
Colorado Nonprofit Corporation	Stockmen's Bank
Aspenpoint Behavior Health Services	Central Bank & Trust
Neibur Development - Joe Neibur	Zia Properties
US Bank National Association	Bibles of the World
Distillery 291, LLC	Junior Achievement
H.R. Meininger CO	El Paso County
Grant Thornton Equitable Life Assurance Society	MBK Properties
Land Title	Federal Express Imperial Holly Corporation
McGraw-Hill	Griffis Blessing
EMI	City of Colorado Springs
World Savings	A.G. Edwards
Paine Webber	Bank One N.A.
Oracle Corporation	P&D Technologies
GE Johnson Construction	Sherman & Howard
Centerpoint Development Group, LLC	UMB Bank
ANB Bank	Colorado Compensation Insurance Authority
Prudential Insurance Company of America	



FOUNTAIN COLONY LLC is one of the leaders in Colorado Springs commercial real estate. Our professional and experienced brokerage firm represents individual, corporate, government and institutional owners and lessors of commercial real estate throughout the Colorado Springs metropolitan area. Formed in 2000 by an alliance between Gary H. Feffer, SIOR and GRIFFIS/BLESSING, INC. (a premier regional commercial property management and investment firm), Fountain Colony offers personalized brokerage, lease and sales services while having the ability to call upon the resources of Griffis/Blessing to provide property management and investment support.

Located in the Central Business District of Colorado Springs, Fountain Colony currently lists approximately 650,000+ square feet of office, retail, industrial and medical space. Since formation in 2000, Fountain Colony has brokered more than 15 million square feet of commercial space.

Fountain Colony, LLC is named after the association that formed what is now Colorado Springs. "The Fountain Colony" was a membership club which one joined to purchase and develop real estate during the City's formative years.