

A Program of Rocky Mountain Health Care Services

## Who We Are

### Rocky Mountain Health Care Services dba Rocky Mountain PACE

- In business since 1976
- One of the largest non-profits in CS
  - 2024 revenues of \$120M, \$40M in payroll and \$114M in local spending
  - an annual growth rate of 8% or greater
  - that's larger than Peak Vista and 13x the size of Silver Key
- Currently serving 1100 poor, frail, seniors that would otherwise be nursing-home bound
  - Receiving satisfaction scores of 97% and 98% on our most recent survey
- Employing 440 team members
  - \$68,400 average wage/salary
  - growing by about 30 each year
  - while being selected as the best place to work 4 years in a row
  - with turnover rates  $\frac{1}{2}$  to  $\frac{1}{4}$  the industry average

## Who We Are

440 Associates proudly serving our 1059 Participants

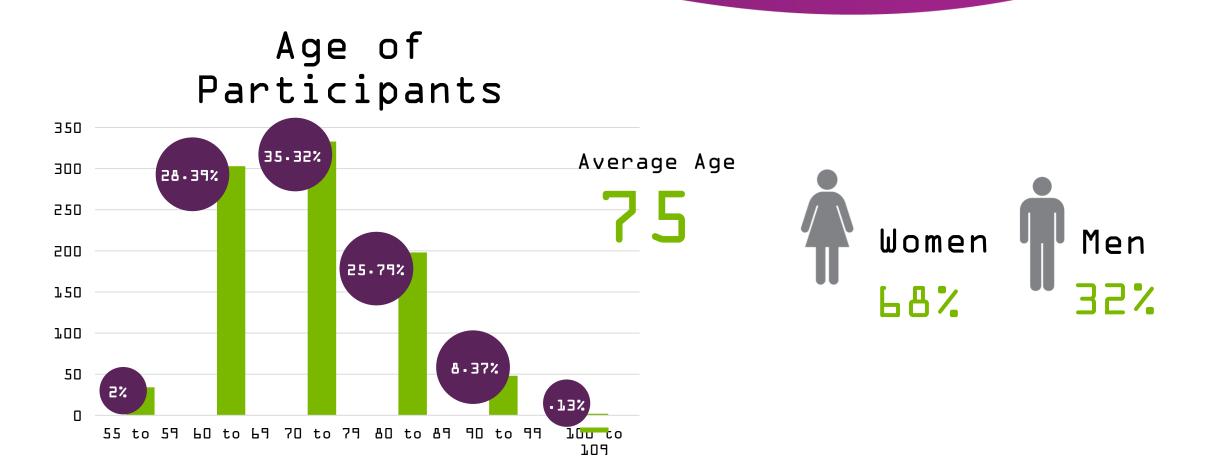


# What is PACE

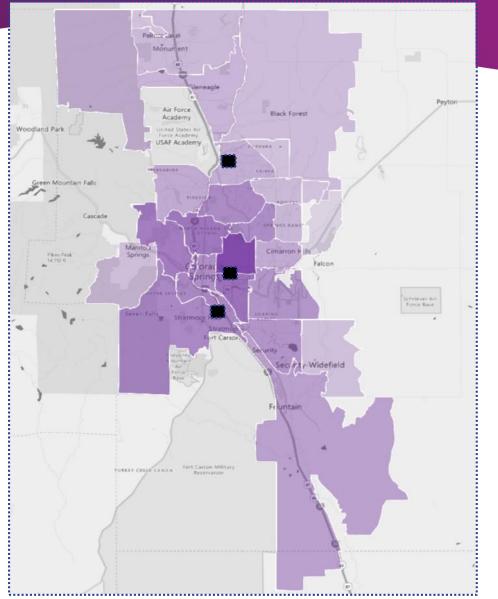
### PACE is an acronym for Program of All-Inclusive Care for the Elderly

- PACE is designed to provide the entire continuum of care and services to frail seniors while being able to maintain their independence in their own home and community for as long as possible.
- Provides services through an interdisciplinary team (IDT)
- Is both a health plan and the provider of services
- Focused on a frail, disabled, and complex elderly population
- Provides complete and comprehensive care
- Provides full integration of services and benefits
- Is community-based
- Our comprehensive provision and coordination of services is our secret sauce.

## Who We Serve



## Where We Are



8595 Explorer Drive near the Briargate Shops2502 East Pikes Peak (the old Eisenhower Hospital)1420 Quail Lake Loop across from Tinseltown Theaters



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# We Are

#### Rocky Mountain PACE at Pikes Peak



Rocky Mountain PACE at Explorer



Rocky Mountain PACE at Quail Lake



## What We Do

### Program of <u>ALL-INCLUSIVE</u> Care for the Elderly

- Primary care
- Specialty care
- Social work
- Behavioral health
- Nursing
- Home health services and care
- Home modifications
- Durable medical equipment (including custom power wheelchairs)
- Physical, occupational and speech therapies
- Dental, vision, hearing and podiatric care
- Transportation (fleet of 50 vehicles)
- Adult day center with meals and recreational therapy
- Hospital, rehab, nursing home, assisted living, memory care, etc.

## What We Do

### Program of <u>ALL-INCLUSIVE</u> Care for the Elderly

- Primary care 16 employed physicians and nurse practitioners
- Social work 21 MSWs coordinating all care for over 1,000 participants
- Behavioral health counselors 6
- Home care Nursing visits 30,000
- Home care CNA/PCW visits 30,000
- Physical, occupational and speech therapies visits 26,400
- Transportation 90,000 trips each year
- Adult day center with meals and recreational therapy 25,000 visits and meals
- All in, RM PACE provides over 250,000 separate encounters/services each year to keep our frail seniors as healthy and independent as possible

# Final Takeaways

- Rocky Mountain PACE
- 50 years serving this community (in 2026)
- One of the largest non-profits in CS with \$130M in 2025 revenues
- \$114M of local spending in community translates to almost \$350M local impact (3x)
- Serving poor, frail, seniors
- Employing 440 team members with an \$68,400 average wage/salary
- Growing 5 7% annually including adding 30 team members each year





#### Patrick Robinson's 14th Annual Chef Showcase

Hotel Polaris, At The Air Force Academy 8989 N. Gate Boulevard, Colorado Springs, Colorado 80921

### Monday, April 21st, 2025

5:00 pm - 8:00 pm

Sponsorship Packages Available Now!



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ANew Venue, ANew Day, \* ANew Era for Delicious Things to Come!