



## Legislation Details (With Text)

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**Title:** Visit Colorado Springs - Q2 2019 Performance Measures

**Presenter:**  
Doug Price, President and CEO, Visit Colorado Springs

### Sponsors:

### Indexes:

### Code sections:

**Attachments:** 1. Q2\_19 VCOS KPI Presentation Slides 072619.pdf

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8/26/2019	2	Council Work Session	received	

## Visit Colorado Springs - Q2 2019 Performance Measures

### Presenter:

Doug Price, President and CEO, Visit Colorado Springs

### Summary:

Report of visit Colorado Springs's Q2 2019 Performance Measures per the contract with the City of Colorado Springs (City).

### Previous Council Action:

On September 11, 2018, City Council recommended LART expenditures to be included in the 2019 budget (Resolution No. 98-18). On November 27, 2018, City Council approved the 2019 Budget per Ordinance No. 18-118, which included the appropriation of funds for the LART Fund. The original 2019 LART Fund budget includes \$3,862,600 to be paid to the visit Colorado Springs from the Lodgers and Automobile Rental Tax (LART) Fund, per the 2019 contract between the City of Colorado Springs and visit Colorado Springs.

### Background:

The visit Colorado Springs has provided consistent and long-range visitor promotion to Colorado Springs since 1980. In an effort to better track and measure their performance, the City has included additional Key Performance Indicators (KPI's) that are reported on a quarterly basis. To help measure the KPI's, the visit Colorado Springs has implemented the Smith Travel Accommodations Reports (STAR) to develop benchmarks against other cities or regions similar in size, demographics, etc.

**Financial Implications:**

N/A

**Board/Commission Recommendation:**

N/A

**Stakeholder Process:**

N/A

**Alternatives:**

N/A

**Proposed Motion:**

N/A

N/A