South Nevada Avenue & South Tejon Street

Urban Renewal Plan

The Equity Group & Ivywild Development

Discussion

- The South Nevada Avenue (SNA) Urban Renewal Plan will require multiple Public and Private financing strategies in order to be economically feasible;
- The Equity Group intends on using Business Improvement District (BID)
 Financing and Public Infrastructure Financing (PIF) to supplement the
 Tax Incremental Financing (TIF) – thereby sharing the financing burden
 with the City;
- The existing sales tax revenues or Base within the URA Boundary is over \$1m per year. Contrast this with University Village which had a base of \$60,000;

Tax Increment Financing



Discussion

- Unlike other Urban Renewal projects, SNA has a high rate of crime. The City will
 undoubtedly realize cost savings from reduced police and fire calls. This is an important
 return on investment that is unique to this particular plan;
- The TIF period will be less than 25 years and more likely 19 to 20 years and so we won't get
 the full impact of the TIF given the nature of how long it takes to remove what's there,
 construct a new development, stabilize the tenancies, get back to the Base and before any
 TIF begins to materialize.

South Nevada Avenue Redevelopment

Summary of Public Financing Requirement

| Total Land Area | 41.7 Acres |
|---|--------------------|
| 93 Parcels Under Control, 47 Different Owners | |
| Total Acquisition/Option Costs | \$49,549,178 |
| Environmental/Demolition Costs | \$3,542,081 |
| Public Improvements | \$24,000,000 |
| Other Pre-Development Costs | <u>\$1,000,000</u> |
| Land Acquisition, Remediation, & PI's (Rounded) | \$78,000,000 |
| Greenbelt Value @ \$6 Per Square Foot | \$11,000,000 |
| Public Financing Requirement | \$67,000,000 |
| Tax Increment Financing @ 2% (Proposed) | \$25,000,000 |
| TIF Percentage | 37% |

Return On Investment

Sales Tax Revenue from New Development & Construction Costs Decrease in Police & Fire Services

Millennial Appeal Public Improvements URA Boundary

Job Creation 700+

Economic
Stimulus within
Trade Area

Full Sales Tax & Property Tax after 25
Years

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