City Clerk's Business License Review and Proposal

September 22, 2014 Sarah Johnson City Clerk



2014 City Clerk Breakthrough Strategy

- Conduct a thorough review of all business license types and requirements to ensure they are relevant and meeting the needs of the City.
 - Reviewed the 17 General Business License Types
 - Worked closely with:
 - City Attorney's Office
 - Finance Office
 - CSPD
 - City Forester

- Risk Management
- Engineering/Public Works





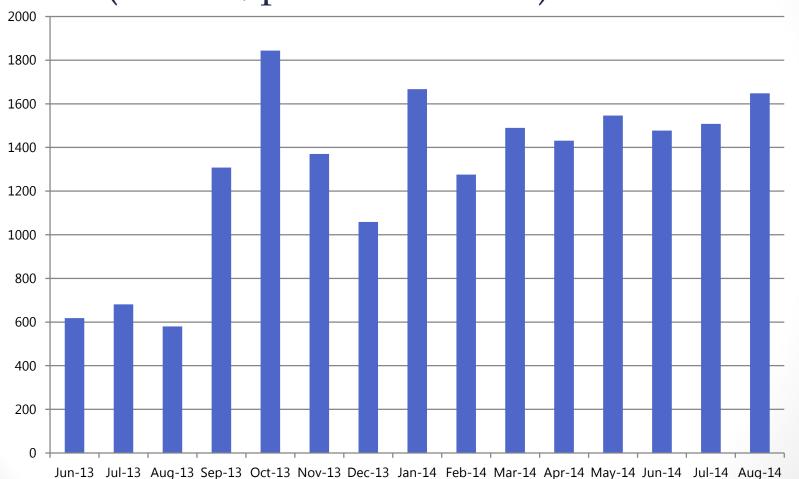
General Business Licenses

License Type	1 st Year	Code Section	
	Implemented		
Alarm Company	1965	2.3.4012.3.410	
Billiards and Pool Tables	1906	2.2.2012.2.203	
Circus, Carnival, Menageries	1906	2.2.1012.2.103	
Coin-operated Machines	1935	2.2.3012.2.307	
Concrete Contractor / Excavation Contractor	1997	3.3.2	
Escort Runner / Bureau	1999	2.3.6012.3.610	
Funeral Escort Agency / Private Funeral Escort Officer	2014	2.3.11	
Game Rooms	1943	2.2.4012.2.404	
Going-out-of-Business Sales	1969	2.3.9012.3.910	
Pawnbrokers	1906	2.3.8012.3.811	
Peddlers	1863/1903	2.3.7012.3.703	
Security Agency / Private Security Officer	1963	2.3.2012.3.216	
Sexually Oriented Business	1992	2.4.1012.4.121	
Taxi Driver License	1922	2.3.1001-2.3.1009	
Ash, Garbage, Refuse, Trash and Rubbish Haulers	1953	2.3.5012.3.507	
Tree Service	1970	2.3.3012.3.307	

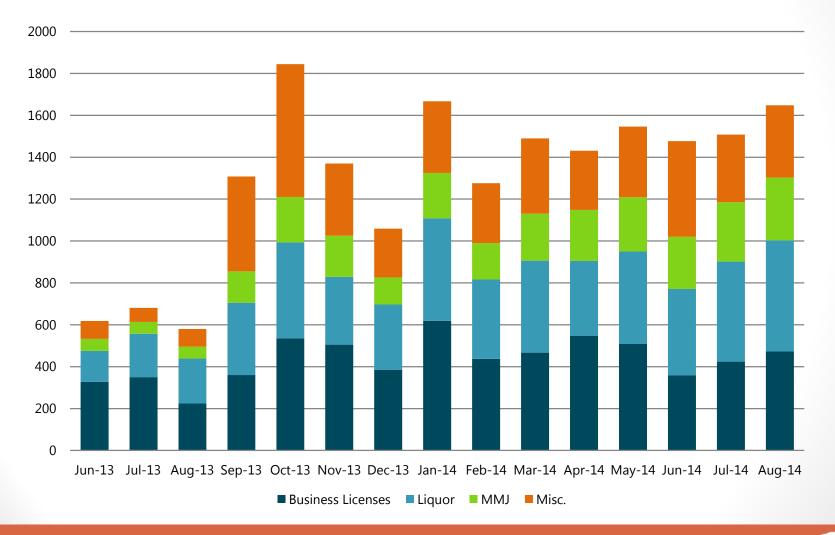


City Clerk Customer Contacts by Month

(walk-in, phone and email)

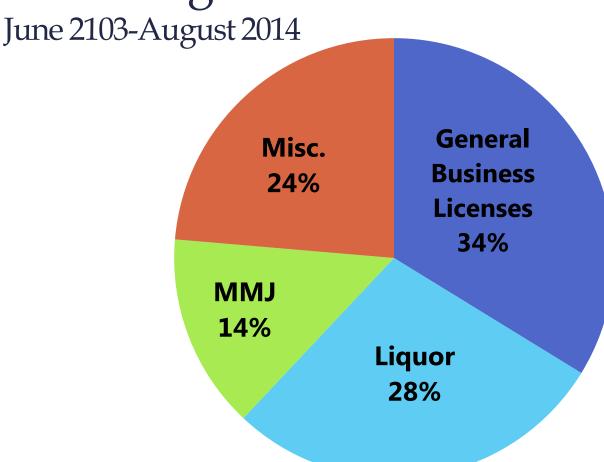


City Clerk Customer Contacts All License Types by Month





City Clerk Customer Licensing Contacts



Why and How Municipalities Regulate or License Lawful Businesses

- 1. Municipalities regulate (or license) lawful businesses:
 - To promote the public welfare and protect public health and safety
 - To protect consumers from abuses that might occur as a result of incompetent or unethical practices, particularly in skilled trades and professions
 - To protect public facilities and/or property
- 2. The authority to regulate can be statutory or derived from the City's police power
- 3. Regulation is accomplished through conditions imposed upon licensees that are reasonably related to the purpose of the regulation

Why and How Municipalities Regulate or License Lawful Businesses

- Regulation can be applied at the federal (i.e., banks, interstate travel and commerce), state (i.e., doctors, insurance, real estate professionals, salons) and/or local levels
- 5. Can also have dual-licensing scheme (i.e., liquor, medical marijuana)
- Regulatory authority generally cannot be delegated or contracted away

Proposal Includes

- General Licensing City Code Amendments
- License-Specific City Code Amendments
- Repeal of Certain City Code Licensure
 Provisions
- Other Procedural Changes
- License Fee Review



- Facilitate anticipated shift to an online business license system
- Simplify and consolidate the general business license application requirements
- Standardize the expiration date for all licenses to one (1) year from the date of issuance
- Replace the application notarization requirement with an affirmation requirement





- For licenses requiring insurance
 - Remove 30 day notice of cancellation by the insurance company
 - Shift notice of cancellation to the licensee
 - Standardize General Liability to \$1,000,000
 - Eliminate City as additional insured
 - Allow for statement of worker's compensation insurance to not be required for qualifying entities
- City Attorney will approve the acceptable form of bonds
- Notices sent to last known address constitute sufficient notice and prima facie evidence of receipt





- Allow the Licensing Officer or Designee to continue hearing
 - Appeals of the Deputy Licensing Officer's decisions
 - Allegations of licensing violations
- Align suspension and revocation provisions with the hearing process
- Replace references to the "Colorado Department of Revenue" with the "Colorado Secretary of State", where necessary



- Include invoices, receipts, and applicable tax returns within the definition of "records"
- Clarify that business license fees are established by the City Council
- Harmonize definitions and other language with the rest of the City Code



Private Security Agency and Officer

- Eliminate social security number requirement on application
- Eliminate passport photo and fingerprint requirements
- Clarify that the issuance of licenses to private security officers are in the form of identification cards
- Clarify differences between basic training and optional specialized training requirements for private security officers
- Increase the number of sets of handcuffs that may be used or carried by private security officers from one (1) set to two (2) sets





Tree Service

- Establish two classes of licenses
 - "General" license allows cutting, trimming, pruning, shaping, or removing from above the ground
 - "Limited" license allows above activities from the ground only
- Allow City Forester to waive current exam requirements if the applicant is a certified arborist or tree worker of the International Society of Arboriculture



Escort Services

 Modify/add language to conform with Colorado Escort Service Code, C.R.S. § 12-25.2-101 et seq.

Taxicabs

- Eliminate social security number and other demographic application requirements
- Eliminate photo and fingerprint requirements
- Replace the requirement of a "Colorado class C driver's license" with a "Colorado driver's license"
- Maintain the requirement for applicants to be physically fit to safely operate a taxicab but eliminate the physical examination report
- Modify grounds for denying an initial or renewal application to align with the disqualification grounds under the Colorado Public Utilities Commission Rules





Funeral Escort Agency and Officer

- Eliminate social security number requirement on application
- Eliminate fingerprint requirement
- Clarify that the issuance of licenses are in the form of identification cards to funeral escort officers

Sexually Oriented Businesses

 Align suspension and revocation provisions with hearing process set forth in Article 1. Part 8.

Excavations

 Align language in suspension and revocation provisions with hearing process set forth in Article 1.
 Part 8.

Concrete Contractors

 Align language in suspension and revocation provisions with hearing process set forth in Article 1.
 Part 8.

Pawnbrokers

 CSPD will be coming forward at a later date with additional changes to this section of City Code.

Alarm

 CSPD will be coming forward at a later date with additional changes to this section of City Code.



Licenses to be Repealed

- Circus, Carnival, Menageries
- Billiards and Pool Tables
- Coin-operated Machines
- Game Rooms

Licenses to be Repealed

- Ash, Garbage, Refuse, Trash and Rubbish Haulers
- Going-out-of-Business Sales
- Private Snow Removal on Public Streets

Other Procedural Changes

- Eliminate duplicate background checks by the Clerk's Office and the Police Department
- 2. Discontinue background checks on certain licenses
 - Alarm Company
 - Private Security Agency
 - Tree Service

These changes would not require any amendments to the City Code at this time.



License Fee Cost Recovery

- GFOA Recommended Practice: <u>Setting of Government</u> <u>Charges and Fees</u>
 - "A fee is imposed as a result of a public need to regulate activities, typically related to health, safety, or other protective purposes."
 - "Fees result in the purchase of a privilege or authorization..."
 - "If the full cost of a good or service is not recovered, than a rational should be provided."
- City's Financial Policy Section 9 Revenue Policy
 - "The City will evaluate cost recovery and align fees with cost recovery goals."





License Fee Cost Recovery

- Recommend maximum license fees set at 90% cost recovery
 - Efficiencies will be identified with process changes/code changes
- Methodology for determining "full cost"
 - Direct costs of City Clerk's Office employees who administer these licenses
 - Indirect costs associated with such as identified in the City's Full Cost Allocation Plan
- Methodology for determining "maximum cost per license"
 - Full cost/number of licenses recommended to be retained





Revenue Impact – (\$156.7K)

Licenses eliminated	# of Licenses	Current Fees	Proposed Fees	Annual \$ Impact
Games/Coin Operators	1583	\$15-\$500	\$0	(\$36,440)
Refuse	328	\$50-\$100	\$0	(\$17,840)
Circus	3	\$300	\$0	(\$900)

Licenses retained – Fee changes	# of Licenses	Current Fees	Proposed Fees	Annual \$ Impact
Alarm	209	\$250	\$90	(\$33,440)
Security	1254	\$95-\$1,000	\$90	(\$22,955)
Contractor, Peddler, Taxi, Tree	788	\$30-\$260	\$25-\$90	(\$7,175)

Other Fee Reductions/	#	Current	Proposed	Annual \$
Eliminations		Fees	Fees	Impact
Background Check, Application fee, Endorsement fee, Transfer fees	2,785	\$15-\$25	\$0-\$25	(\$38,858)



Administrative Information

 The first reading of these ordinances is scheduled for October 14, 2014

The second reading will be October 28, 2014

Conclusion/Questions



