

Cover

The City of Colorado Springs Invites Applications for Director of Aviation

Colorado Springs Airport (COS)

Colorado Springs, CO

About the Airport

The Colorado Springs Airport (COS) is a city-owned, public-use commercial airport located at the heart of Colorado and is the primary-use airport for the Pikes Peak Region and Southern Colorado. The 3-runway airport is the second largest in the state with nearly 128,000 aircraft operations and 1.2 million passengers annually. The Airport serves as the first impression for thousands of visitors, giving them a breathtaking view of Pikes Peak and a taste of Colorado hospitality. In addition, COS is a major catalyst to the economic growth and vitality of the region playing a significant role in bringing new business, conventions and tourism to the area. The Airport is comprised of four distinct business centers that span across nearly 7,200 acres of land. These business centers include commercial aviation, corporate and general aviation, military aviation and a 900-acre business park that together make up one of most unique airports of its kind.

Commercial Aviation

Designated as a small hub airport, the 12-gate terminal facility has scheduled air service on 6 carriers to 12 nonstop destinations, 8 of which are international airline hubs, making worldwide destinations easily accessible from COS. In an effort to increase passenger enplanements, the Airport recently implemented a number of strategic initiatives to attract new air service. These initiatives include a revitalized air service incentive program, an updated airline use and lease agreement, decreased debt and increased revenue diversity. These efforts have led to the entry of a new air carrier to the market and a significant increase in passenger enplanements which are up 5.8% YTD. COS continues to analyze the air service development program to meet the demand of the traveling public.

Corporate & General Aviation

Located on what is known as the Airport's "West Side", is a thriving corporate and general aviation economy. In an effort to diversify revenue and strengthen business development, the Airport and surrounding community currently offer a number of incentives for aeronautical businesses that build or expand at the Airport. Within the last year, COS has leased all vacant office and hangar facilities and has welcomed the completion of 3 new hangars. Currently, the construction of a new FBO campus is underway with an \$88M hangar complex forthcoming. COS continues to pursue the course in fortifying property and business development on the West Side through additional strategic initiatives.

Military Aviation

Peterson Air Force Base (PAFB), the Airport's largest tenant, is located on the north end of the airfield. As an in-kind exchange, PAFB provides 24/7 aircraft rescue and fire fighting for the entire Airport. On the southwest corner of the airfield, COS owns and operates a military rapid deployment ramp known as the ADACG which is utilized by both PAFB and Fort Carson Army Base for the transportation of troops and military cargo.

Business Park

The Airport's 900-acre mixed-use business park is intended to provide land for the development of a high quality business environment to serve the City of Colorado Springs. The park currently has three major tenants; The Aerospace Corporation and Northrop Grumman, each located on individual 15-acre parcels, and the 76-acre ADACG military complex. All three facilities are located on the eastern portion of the business park. The remainder of the park is currently being developed to make new sites available for prospective tenants.

Location

COS is conveniently located near Interstate 25 providing quick and easy access to some of nation's most remarkable landmarks and outdoor recreation including the Garden of the Gods Park and the majestic Pikes Peak. Downtown Colorado Springs and 20+ hotels are all within 12 miles of the Airport.

About Colorado Springs

You'll find no shortage of things to do in Colorado Springs, where the adventures range from mild to wild! Whether you're looking for outdoor thrills, or educational and cultural activities, things to do in Colorado Springs are limitless.

Colorado Springs is the most populous city of El Paso County, Colorado, United States. It is located just east of the geographic center of the state and 61 miles south of Denver. At 6,035 feet, the city sits over one mile above sea level, though some areas of the city are significantly higher. Colorado Springs is situated near the base of one of the most famous American mountains, Pikes Peak, at the eastern edge of the southern Rocky Mountains.

With an estimated population of 380,307, it is the second most populous city in the state of Colorado, while the Colorado Springs Metropolitan Statistical Area had an estimated population of 617,714. Colorado Springs was selected as the No. 1 Best Big City in "Best Places to Live" by *Money* magazine in 2006, and placed number one in Outside Magazine's 2009 list of America's Best Cities.

With a dry, sunny climate and mild year-round temperatures, Colorado Springs and Pikes Peak region is the perfect place if you love the outdoors. Colorado Springs activities and attractions are for the young and the young at heart. From whitewater rafting to segway rides to leisurely strolls through Garden of the Gods, Colorado Springs outdoor activities boast a variety of activity levels to suit all kinds of outdoor enthusiasts. If you enjoy hiking, biking, taking a walk in the cool mountain air, or horseback riding, Colorado Springs offers over 350 miles of scenic trails ranging from easy to challenging. Whether you want to commune with nature, go fishing, get an adrenaline rush on the Arkansas River, or just slow down and bask in the sun, there are Colorado Springs activities that will be the perfect fit for you.

With the city located at the base of the Rocky Mountains, and its many trails and parks, Colorado Springs is a popular locals and tourists who appreciate scenery, rock formations and other unique geological features, like Pikes Peak, Garden of the Gods par, Seven Falls, and Cave Of The Winds.

Colorado Springs is home to the United States Olympic Training Center and the headquarters of the United States Olympic Committee. In addition, a number of United States national federations for individual Olympic sports have their headquarters in Colorado Springs.

Arts and Culture

Colorado Springs is also home to a variety of cultural, educational, and historical attractions including the Cheyenne Mountain Heritage Center, the Cheyenne Mountain Zoo, the Colorado Springs Fine Arts Center, the Colorado Springs Pioneers Museum, the American Numismatic Association Money Museum, Peterson Air and Space Museum, and the United States Air Force Academy.

There's always something happening in Colorado Springs! Make sure you don't miss any of the amazing Colorado Springs events and festivals throughout the city. Colorado Springs is an artists' haven, and it's easy to see why. From mystery dinner shows and comedy clubs to orchestras and fine art displays, Colorado Springs has a great selection of art and performances to keep everyone entertained. Locals and tourists take time to delight in farmers markets, balloon festivals, rodeos and more.

Dining

The wide range of exquisite restaurants in Colorado Springs range from high-end sophistication and superb elegance to rustic outdoor suppers, great wood-fired pizza and casual sidewalk cafés.

Colorado Springs restaurants also make outdoor patio dining a relaxing and inviting experience. During the warm months, you'll be happy to see casual and family restaurants all over town opening their doors and setting out tables and chairs for al fresco diners. In the winter, cozy up near the fireplaces you'll find in many international and special occasion restaurants around town.

The unique atmosphere of Colorado Springs restaurants doesn't quit after dessert is served, because there's no shortage of nightlife. With great clubs and concerts, and night spots ranging from dive bars to opulent wine-tasting rooms, some places even serve up delicious food until the wee hours of the morning.

Whatever your taste or style, restaurants in Colorado Springs are the perfect place to have fun and eat well!

The Position

The Director of Aviation will report to the Mayor and will manage, plan, and direct airport operations, maintenance, construction, economic development, marketing, and long term planning activities; implement policies and procedures; ensure compliance; and develop programs and strategies to maximize the potential of the Colorado Springs Airport.

The ideal candidate

We are seeking an innovative, forward-thinking Director of Aviation who will be a champion for the future, demonstrating flexibility and creativity in problem solving. This will be a person who has established a strong reputation for effective leadership with active participation in industry, professional, and community organizations. We are looking for demonstrated qualities of stability, commitment, strategic thinking, and high levels of technical competency in airport management at commercial service airports.

The incumbent will:

- have a proven track record in developing aeronautical and non-aeronautical revenue
- have the ability to establish long range plans and programs
- identify funding sources, allocate funds for, and implement long range capital improvements which support goals and objectives of the organization.

Position Preferences

To be considered for this position, candidates must have 10 years of increasingly responsible experience in airport administration. The position requires direct experience in the establishment, implementation, and maintenance of airport facilities, related policies and procedures, as well as grant and project management. Supervisory management experience at a non-hub primary airport is desirable. This position requires experience with Administrative principles and practices including goal setting, program development, implementation, evaluation, and the management of employees through multiple levels of supervision.

Education should be equivalent to a Bachelor's Degree from an accredited college or university with major course work in aviation management, public or business administration, or a closely related field. Accredited Airport Executive certification by the American Association of Airport Executives is desirable.

Salary and Benefits

The starting salary range for this position is _____ DOE with an attractive benefits package.

How to Apply

A. Please submit, **in PDF format**, both a cover letter and résumé. One file is appreciated. *Please do not send your cover letter in the body of an email.* Send your **PDF** files to ADK Executive Search at: COS@adkexecutivesearch.com

B. Please complete the ADK employment application form at: **ADK Application Form** (this is a secure link)

Filing Deadline: Sunday, October 30, 2016

Only complete electronic submissions will be considered.

Email questions to COS@adkexecutivesearch.com