

**Weidner Stadium****Annual Fixed Revenues and Expenses at Normalized Operations**

<b>Fixed Annual Revenues</b>	
Rentals	\$ 90,000
Sponsorship revenue	180,000
Suites	150,000
Rights Agreements	40,000
<b>Total Fixed Revenues</b>	<u>460,000</u>
<b>Annual Fixed Expenses</b>	
Non-event cleaning	50,000
Repairs and maintenance	80,000
Utilities	200,000
Insurance	90,000
Facility management	60,000
Other facility expense	339,027
Salaries and benefits	250,000
Promo and development	80,000
<b>Total Fixed Expenses</b>	<u>1,149,027</u>
<b>Net Cost of Facility</b>	<b>(689,027)</b>
<b>Revenue from Events</b>	
Rent and fees	1,559,837
Food and Beverage	2,158,923
Parking	287,856
<b>Total Revenue from Events</b>	<u>4,006,616</u>
<b>Non-Food and Beverage Expenses</b>	
Staffing and other variable costs	1,086,090
Field Prep	65,080
Video/TV stream	67,315
TV production	29,384
<b>Total Non-Food and Beverage Expenses</b>	<u>1,247,869</u>
<b>Food and Beverage Expenses</b>	
COGS and staffing	1,446,478
Sponsor and F&B Concessionaire	356,222
<b>Food and Beverage Expenses</b>	<u>1,802,700</u>
<b>Net Revenue from Events</b>	<u>956,047</u>
<b>Net Revenue (Loss) Weidner Stadium</b>	<u><u>\$ 267,020</u></u>