

## Principal Broker Biography

**Gary H. Feffer, SIOR**  
Principal



After two years as a retail buyer for Goldwater's Department Store; a May Company Department Store in Phoenix, Arizona, Gary Feffer joined the Schuck Commercial Brokerage Company in 1983. There he specialized in sales and leasing in the Colorado Springs Central Business District. Grubb & Ellis acquired Schuck in 1985.

In 1989 Gary was designated as a Senior Marketing Consultant –an honor awarded to less than ten percent of the national sales force. This award recognizes a high degree of professionalism, leadership, high ethical standards, production and earnings.

In 1991, Gary played a principal role in Palmer McAllister acquiring the Colorado Springs branch of Grubb & Ellis. In 1996, Gary and his partners sold the company to Frederick Ross an ONCOR International affiliate. Eleven out of thirteen years, Gary was honored as one of the company's "Top Five" sales agents, being number one in 1989 and 1997.

He was certified as an active member of the prestigious Society of Industrial and Office Realtors (SIOR) in 1992. Gary has been involved in over 950 transactions totaling more than 4,500,000 square feet of sales and leasing activity.

In September 2000, Gary established Fountain Colony, LLC in partnership with Griffis/Blessing, Inc., the largest property management company in Colorado Springs.

Gary holds a Bachelors Degree in Business and Public Administration from the University of Arizona. Gary's wife is Kim and they have four beautiful children, Sophie, Army, River and Davis.

### Professional Organizations

- Active member of the Society of Industrial and Office Realtors
- Member, Realtor Commercial Industrial Society
- Chamber of Commerce
- Better Business Bureau

### Civic Involvements

- Junior Achievement Applied Economics Teacher
- YMCA Board of Directors
- Cystic Fibrosis
- Temple Shalom Board of Directors
- Downtown Partnership Committee Member
- Colorado Springs Parks & Recreation Board
- Pikes Peak Prep Charter School Board of Directors

### Clients

Gary maintains an impressive list of national and local clients / tenants. Some are as follows:

Public Employees Retirement Association  
Prudential Insurance Company of America  
Equitable Life Assurance Society of America  
American Foundation Life Company  
Colorado Springs School District 11  
Colorado National Bank/U.S. Bank  
Colorado Compensation Insurance Authority  
Imperial Holly Corporation  
City of Colorado Springs  
Nor'wood Development  
UNILEV  
UMB Bank

El Paso County  
A.G. Edwards  
Perkin-Elmer  
Bank One N.A.  
Motorola  
The Principal  
Sherman & Howard  
P&D Technologies  
Greyhound Bus  
Charter Holdings  
U.S. Bank


McGraw-Hill  
Grant Thornton  
U.S. West  
Land Title  
EMI  
World Savings  
Federal Express  
MBK Properties  
Paine Webber  
Oracle Corporation  
GE Johnson Construction



FOUNTAIN COLONY LLC

## Company Profile

FOUNTAIN COLONY LLC is one of the leaders in Colorado Springs commercial real estate. Our professional and experienced brokerage firm represents individual, corporate, government and institutional owners and lessors of commercial real estate throughout the Colorado Springs metropolitan area. Formed in 2000 by an alliance between Gary H. Feffer, SIOR; Julie Phillips, CSM; and GRIFFIS/BLESSING, INC. (a premier regional commercial property management and investment firm), Fountain Colony offers personalized brokerage, lease and sales services while having the ability to call upon the resources of Griffis/Blessing to provide property management and investment support.



Located in downtown Colorado Springs, Fountain Colony currently represents owners of more than 800,000 sf of office, medical, retail, industrial space. Since the company's founding, Fountain Colony has represented hundreds of clients and completed transactions on more than 3,000,000 square feet of space.

FOUNTAIN COLONY's name was derived from the original name of the area which is now Colorado Springs. The "Fountain Colony" was a membership which one joined to purchase real estate during the City's formative years.



FOUNTAIN  
COLONY LLC  
*A Griffis/Blessing Affiliate*

Submitted on Tuesday, January 5, 2016 - 4:06pm Submitted by user: Submitted values are:

**First Name:** Gary

**Last Name:** Feffer

**Phone Number:** [REDACTED]

**Cell Phone Number:** [REDACTED]

**Email:** [REDACTED]

**Home Address:**

[REDACTED]  
Colorado Springs, CO [REDACTED]

United States

**Business Address:**

[REDACTED]  
Suite 200

Colorado Springs, CO [REDACTED]

United States

**Educational Background:** Under Graduate Degree University of Arizona

**Professional Licenses and/or Associations:** SIOR (Society Of Industrial and Office Realtors) Real Estate License.

**Special Knowledge or Skills:**

Over 30 years in commercial real estate. Have been active in the past with Alamo, Lowell, City Gate, Southwest Urban Renewal and South Nevada Avenue projects.

**Civic and/or Service Membership:**

- Colorado Springs Park and Recreation Vice Chair
- BID Board Member / Committee Chair of Public Space Management
- YMCA Board Member
- Pikes Peak Prep Board Member



**Civic Interests:**

- Former Board Member of Temple Shalom
- Former JA teacher for 25 years
- Former Board Member of Downtown Partnership

**How will your qualifications best serve the needs of the community?:**

Learning curve will be very short. I understand the complexities of the job and challenges that go with issues/opportunities that go with the CSURA Board.

**Why do you want to serve on the board?:**

I believe that the projects (both current & future) of the Urban Renewal Authority are critical to the future success of our city. It's my belief that it is important to give back to the community that has allowed me to flourish business wise and to raise my family including my four children.

