

E. Roland Laning, III

US Bank
6 South Tejon Street, Suite 300
Colorado Springs, Colorado 80903

Business Banker/Risk Analyst with thirty-seven years experience in sales, commercial lending, credit analysis, and management.

Commercial Lending	Twenty-five years experience managing commercial portfolios with commitments of up to \$139 million.
Risk Assessment	Thirty-one years experience evaluating risk exposures of \$5 thousand to \$25 million.
Management	Twelve years experience managing the Commercial Banking department of a \$570 million business unit. Three years experience managing a Credit Administration department with oversight of a \$300 million portfolio. Five years experience managing branch banks.

Professional Experience

US Bank, Colorado Springs, Colorado
Vice President, Manager

1992 - Present

Manage a staff of seven, who service loan commitments of \$139 million, and deposits of \$90 million.

Personally manage a portfolio with aggregate commitments of \$40 million, and related deposits of \$33 million.

- Sales production annually exceeds goal.
- Asset quality is consistently within goal.

United Bank, Broomfield, Colorado
Assistant Vice President, Portfolio Manager

1989-1992

Managed a portfolio of 150 commercial customers with aggregate loan commitments of \$12 million.

First Interstate Bancorp, Denver, Colorado
Assistant Vice President, Credit Administrator

1988 – 1989

Performed assessments of loan portfolio quality for senior management.

Denver National Bank, Denver, Colorado
Assistant Vice President, Credit Administration Manager

1984 - 1988

Managed a staff of eleven, responsible for pre/post funding loan analysis and documentation.

First of America Bank, Kalamazoo, Michigan
Officer, Commercial Loan Analyst, Branch Manager

1978 - 1984

Education

B. A. Business Administration, Alma College, Alma, Michigan

Community Service

Housing Authority of the City of Colorado Springs Colorado Springs, CO	Commissioner
Community Partnership for Child Development Colorado Springs, CO	Board of Directors, Finance Committee Chair
Partners in Housing Colorado Springs, CO	Board of Directors, Finance Committee Member
Small Business Dev. Ctr. University of Colorado Colorado Springs, CO	Board of Directors
Greenlands Reserve Colorado Springs, CO	Board of Directors
Black Forest Soaring Society Elbert, CO	Board of Directors, Treasurer
AYSO Soccer Monument, CO	Coach
Soaring Society of Boulder Boulder, CO	Board of Directors, Secretary/Treasurer
Central United States Ski Association Kalamazoo, MI	Division Co-Chair, Race Official, Coach
Rotary International Galesburg, MI	Secretary/Treasurer
Boy Scout Troop 234 Kalamazoo, MI	Assistant Scoutmaster

Interests

Certified Ski Instructor	Copper Mountain Resort, CO
Commercial Pilot	Black Forest Soaring Society, Elbert, CO
	Soaring Society of Boulder, Boulder, CO
	Mile High Gliding, Inc., Boulder, CO