



**LISTING AND SALES SUMMARY**  
November 2017

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>					
	Oct 2017	Nov 2017	% +/-	Nov 2016	% +/-	Oct 2017	Nov 2017	% +/-	Nov 2016	% +/-	
<b>SINGLE FAMILY/PATIO HOMES:</b>											
New Listings	1,320	1,080	(18.2)	992	8.9	1,166	918	(21.3)	848	8.3	
Sales	1,431	1,255	(12.3)	1,196	4.9	1,307	1,125	(13.9)	1,096	2.6	
Avg Sales Price	\$317,112	\$317,368	0.1	\$288,295	10.1	\$309,298	\$307,049	(0.7)	\$280,930	9.3	
Median Sales Price	\$280,538	\$280,000	(0.2)	\$256,566	9.1	\$275,000	\$272,500	(0.9)	\$249,000	9.4	
Total Active	1,939	1,643	(15.3)	1,932	(15.0)	1,489	1,164	(21.8)	1,495	(22.1)	
Months Supply	1.4	1.3	1.2	1.6	(3.0)	1.1	1.0	1.6	1.4	(8.4)	
<b>CONDO/TOWNHOMES:</b>											
New Listings	185	162	(12.4)	163	(0.6)	159	145	(8.8)	146	(0.7)	
Sales	211	167	(20.9)	182	(8.2)	184	150	(18.5)	164	(8.5)	
Avg Sale Price	\$199,881	\$205,174	2.6	\$181,591	13.0	\$193,221	\$196,487	1.7	\$171,675	14.5	
Median Sale Price	\$195,000	\$187,000	(4.1)	\$166,108	12.6	\$187,000	\$177,444	(5.1)	\$160,000	10.9	
Total Active	119	100	(16.0)	178	(43.8)	86	72	(16.3)	128	(43.8)	
Months Supply	0.6	0.6	0.8	1.0	5.3	0.5	0.5	0.9	0.8	5.1	
<b>CUMULATIVE YTD SUMMARY</b>											
	Jan-Nov 2017				Jan-Nov 2016				% +/-		
<b>SINGLE FAMILY/PATIO HOMES:</b>											
New Listings	17,641				17,209				2.5		
Sales	15,133				14,083				7.5		
Avg Sales Price	\$313,935				\$286,049				9.7		
Volume	\$4,750,778,355				\$4,028,428,067				17.9		
<b>CONDO/TOWNHOMES:</b>											
New Listings	2,410				2,324				3.7		
Sales	2,278				2,032				12.1		
Avg Sales Price	\$198,378				\$181,024				9.6		
Volume	\$451,905,084				\$367,840,768				22.9		

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