







Business Improvement District

Pedestrian and Consumer Experience

Beautification Safety Marketing

Downtown Partnership 501c4

Advocacy and Unified Voice

Community Education Advocacy and Outreach Brand Management Membership Downtown Ventures 501c3

Community Benefit Programs

Art on the Streets
Special Events

Downtown
Development
Authority

Economic Vitality and Development

Project Investment Business Attraction and Retention

Downtown Development Authority

- 11 new Downtown businesses/ 35,000 sqft leased space
- 14 cases Downtown Review Board
- 8 ribbon cutting events
- Online real estate vacancy database
- \$300,000 in grants
- Master plan update

Business Improvement District

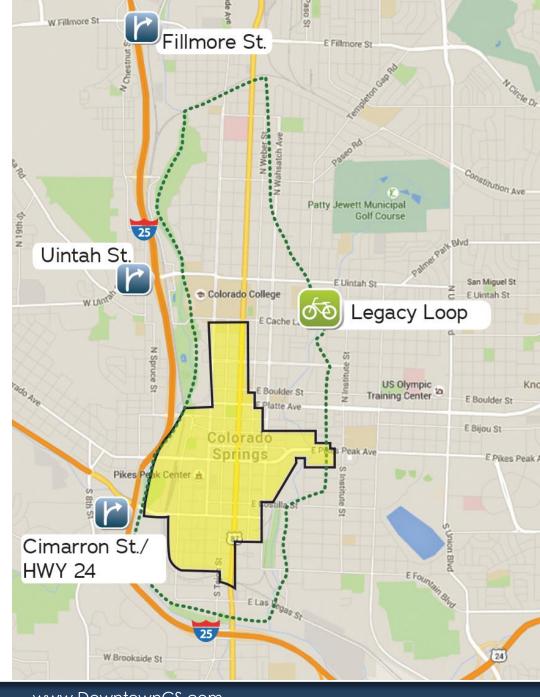
- Clean team: 32 blocks, 7 days a week
- 31 snow incidents (23 tons of ice melt!)
- 91 flowerbeds, 49 flowerpots
- New holiday décor, wayfinding signage, tree lights
- Marketing campaigns, tourism promotion, social media, Downtown Gift Cards, Holiday Coupon books and much more

Downtown Ventures

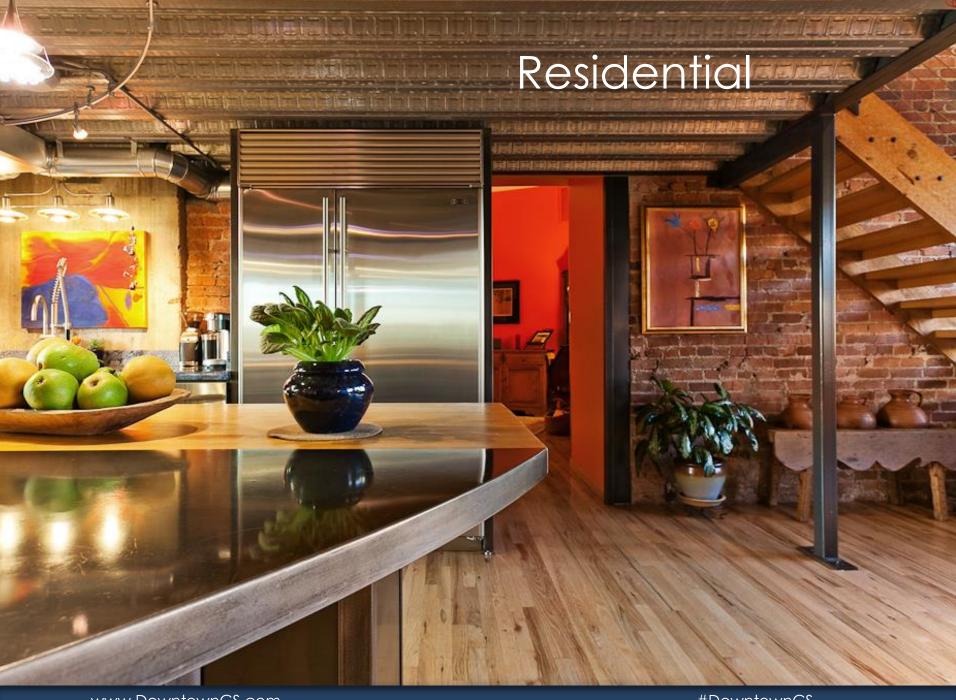
Art on the Streets

Skate in the Park

- First Fridays gallery walks
- Downtown Sunday Market
- Core Culture walking tours
- Starlight Cinema



Downtown is 2% of the city's land mass, yet contributes 14 times its geographic weight in sales tax.





Boulder Crescent 1960

> Blue Dot Place 2016







12 employees to every one resident

\$1,100/month



1.6% Vacancy Rate Downtown



3.6% Vacancy Rate Citywide

\$1,100 a month units saw a 1.6% vacancy rate in the greater downtown versus 3.6% vacancy for the same price point citywide



17 net new retailers, restaurants and service providers in 2015*







*street level



- Holiday sales also continued to show strength, but did not demonstrate year over year growth from 2014.
- Retail experienced an annual decline in sales of 6% overall, but saw an increase from the previous year in July (+18%) September (+11%) and October (+10%)







2015 At A Glance

- 40,166 sqf net absorption
- 9.4 % vacancy all classes
- 13.52 % Class A vacancy

Development and Investment







\$74,693,202	\$157,750,000	\$280,553,000
Complete*	Under Construction	Announced

*complete 2015

Credits

DATA SOURCES

- City of Colorado Springs (multiple departments)
- El Paso County Assessor's Office
- Pikes Peak Regional Building Department
- Colorado Information Marketplace,
- Department of Local Affairs (DOLA)
- Esri
- Costar
- Xceligent
- Quantum Commercial Market Reports
- Cushman and Wakefield Market Reports
- Cultural Office of the Pikes Peak Region
- InfoUSA
- WESTAF Community Vitality Reports
- Walkscore
- Individual businesses, developers, attractions and venues

PHOTOGRAPHY

- Stellar Propeller Studio
- Tom Kimmell Photography
- Jana L. Bussanich Photography
- Colorado Springs Convention and Visitors Bureau



www.DowntownCS.com/storymap



STATE OF DOWNTOWN

Colorado Springs 2016



Economic snapshot and performance indicators