

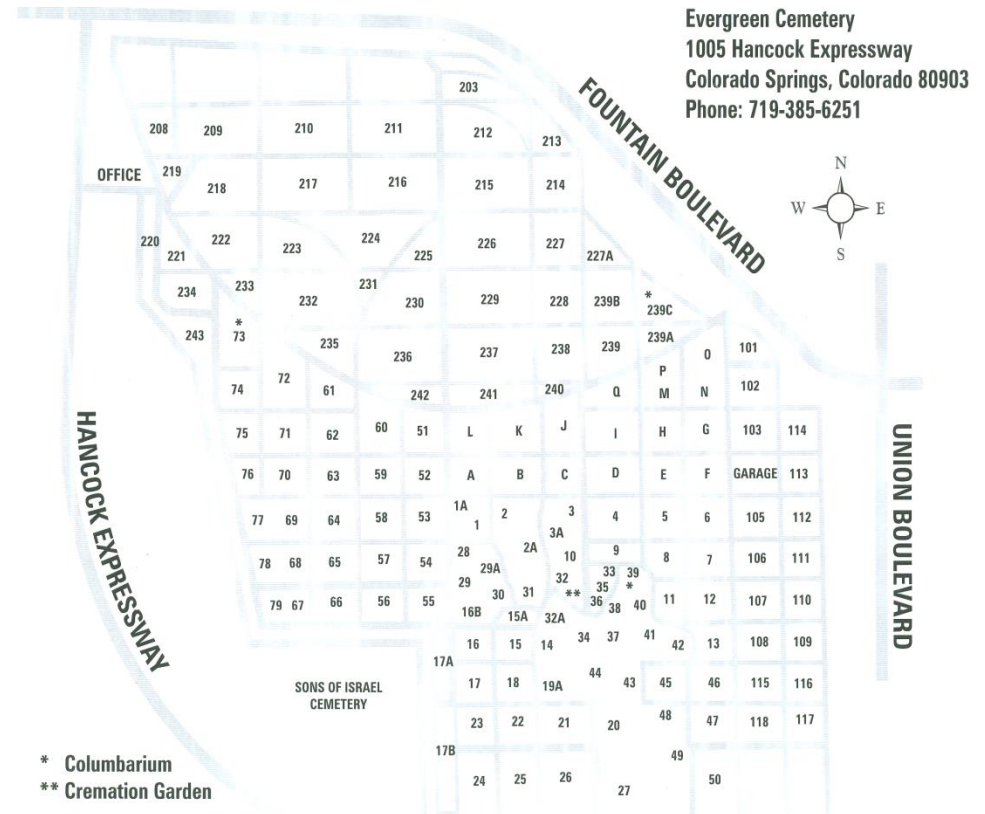
Proposed 2018 Fees and Charges – Cemetery Enterprise

City Council Work Session
March 26, 2018



Karen Palus, Director of Parks, Recreation and Cultural Services
Kim King, Recreation and Administration Manager

Evergreen Cemetery

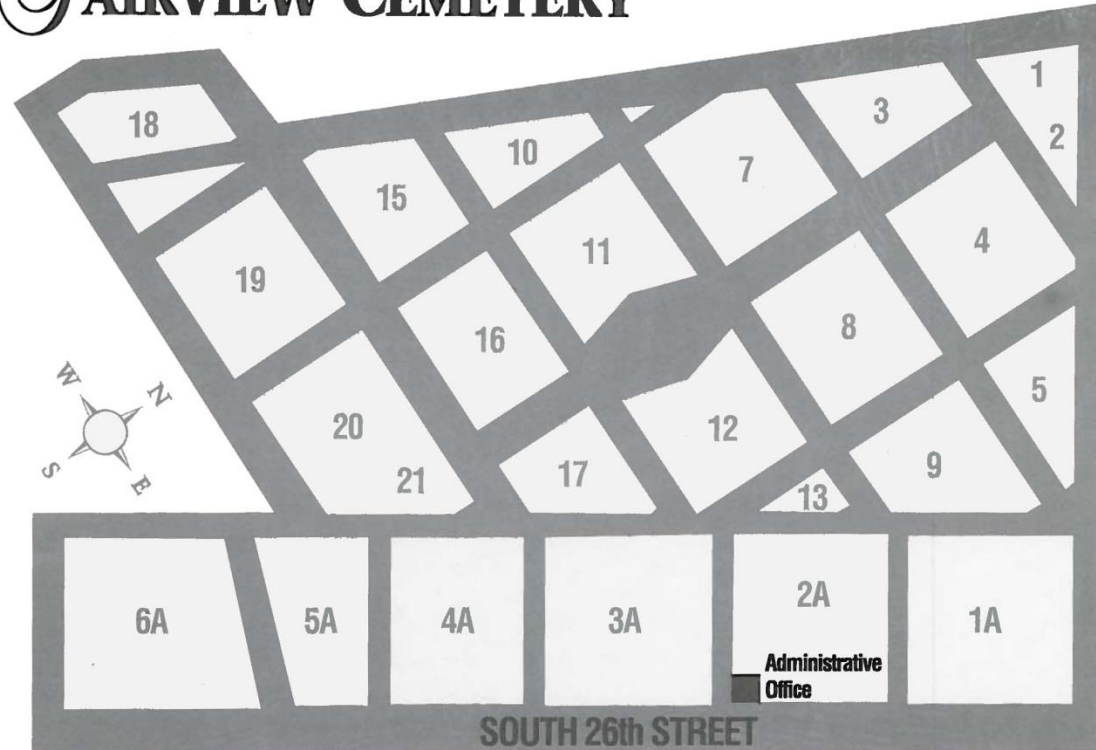


- 1875 – Evergreen established
- 1993 – Evergreen placed on National Register of Historic Places
- 185 acres
- Approx. 85,000 occupied spaces
- 30 to 40 years of inventory remaining – 8000 spaces within developed areas
- 5 acres undeveloped

Fairview Cemetery



Fairview Cemetery

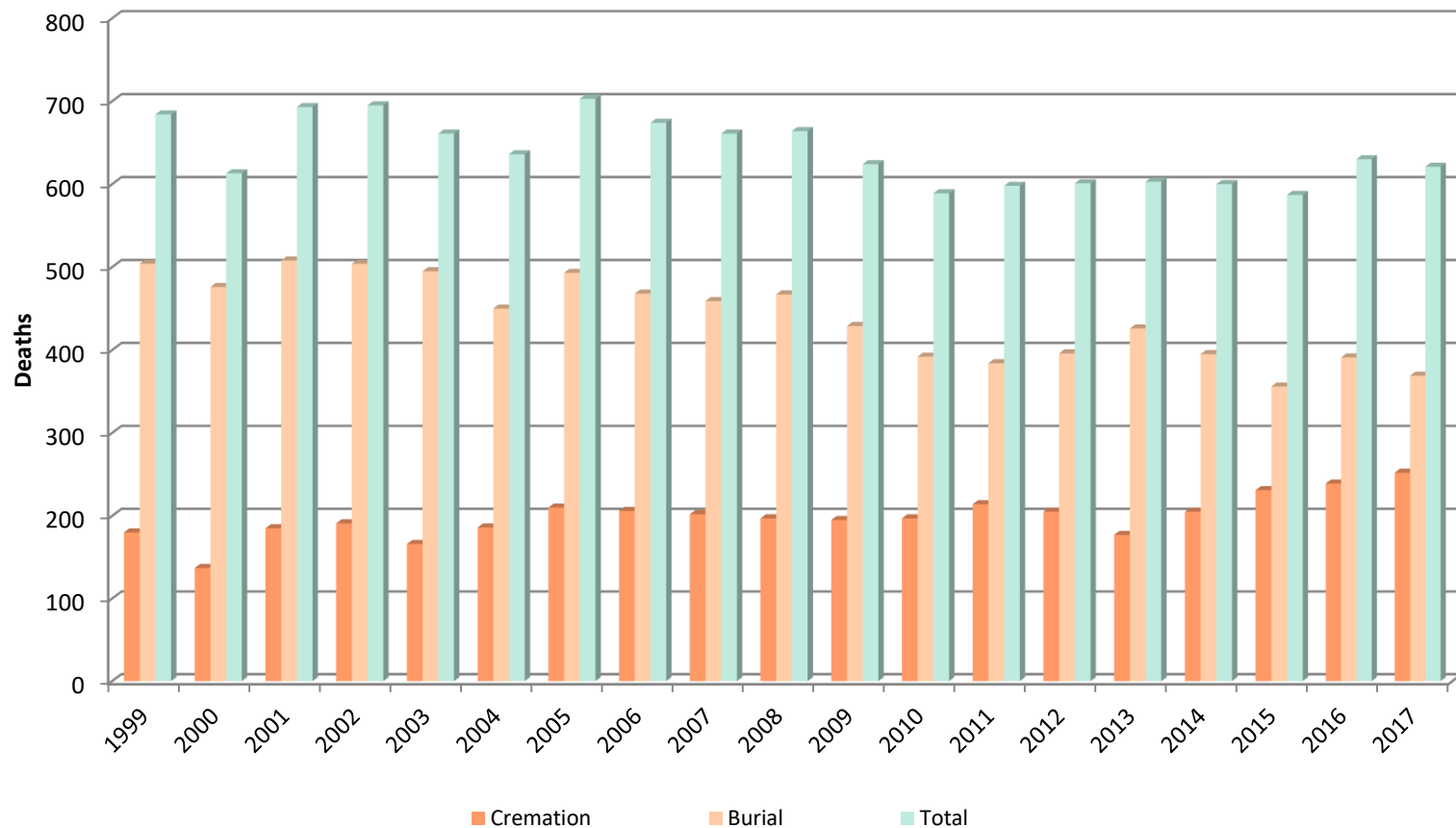


- 1895 – Fairview established
- 1917 – Annexed by the City
- 28 acres
- Approx. 12,500 occupied grave spaces
- 1 to 2 years of inventory remaining
 - approx. 1,000 spaces

Service Levels



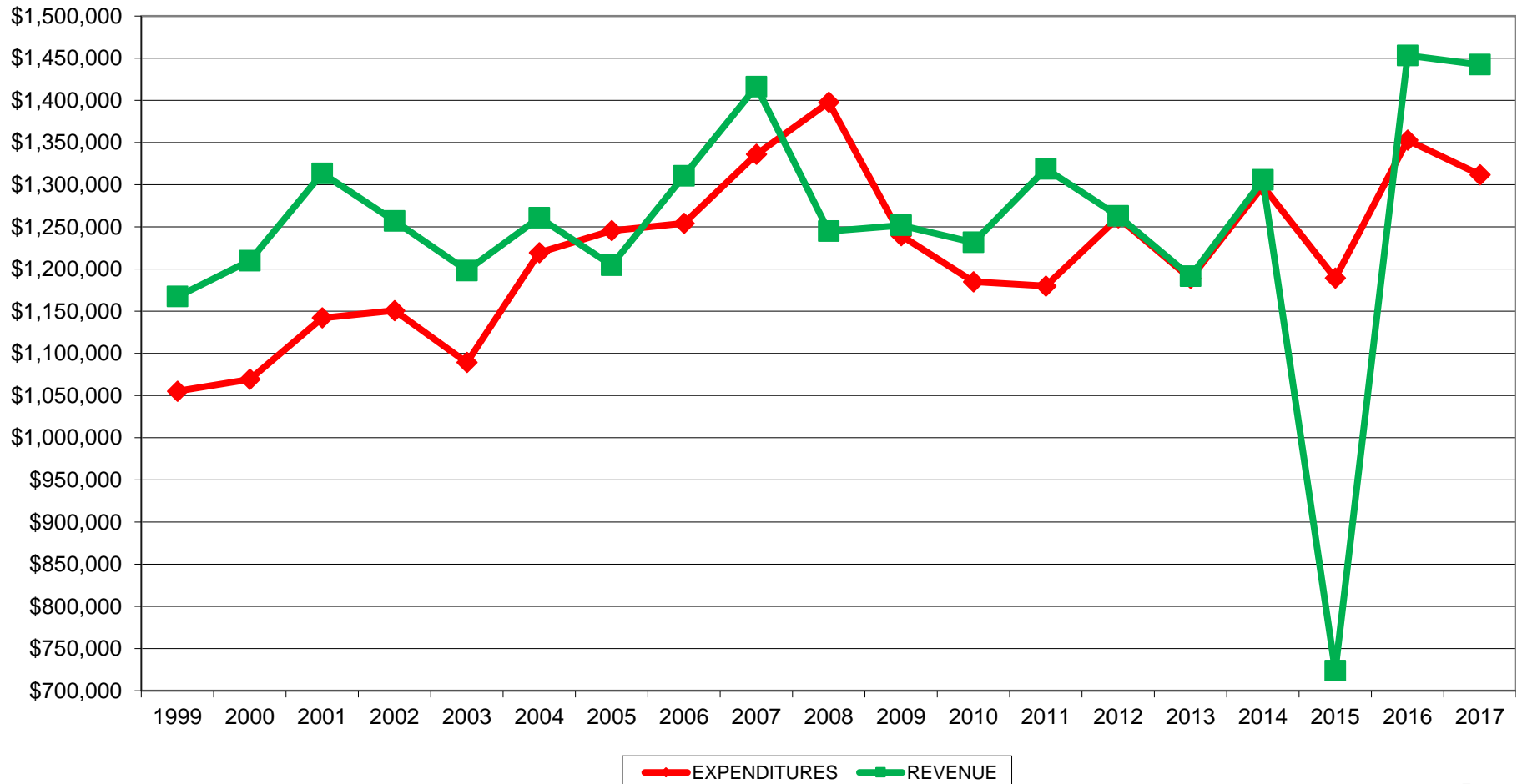
**CEMETERY ENTERPRISE
(1999 THRU 2017)**



Revenue vs Expenditure



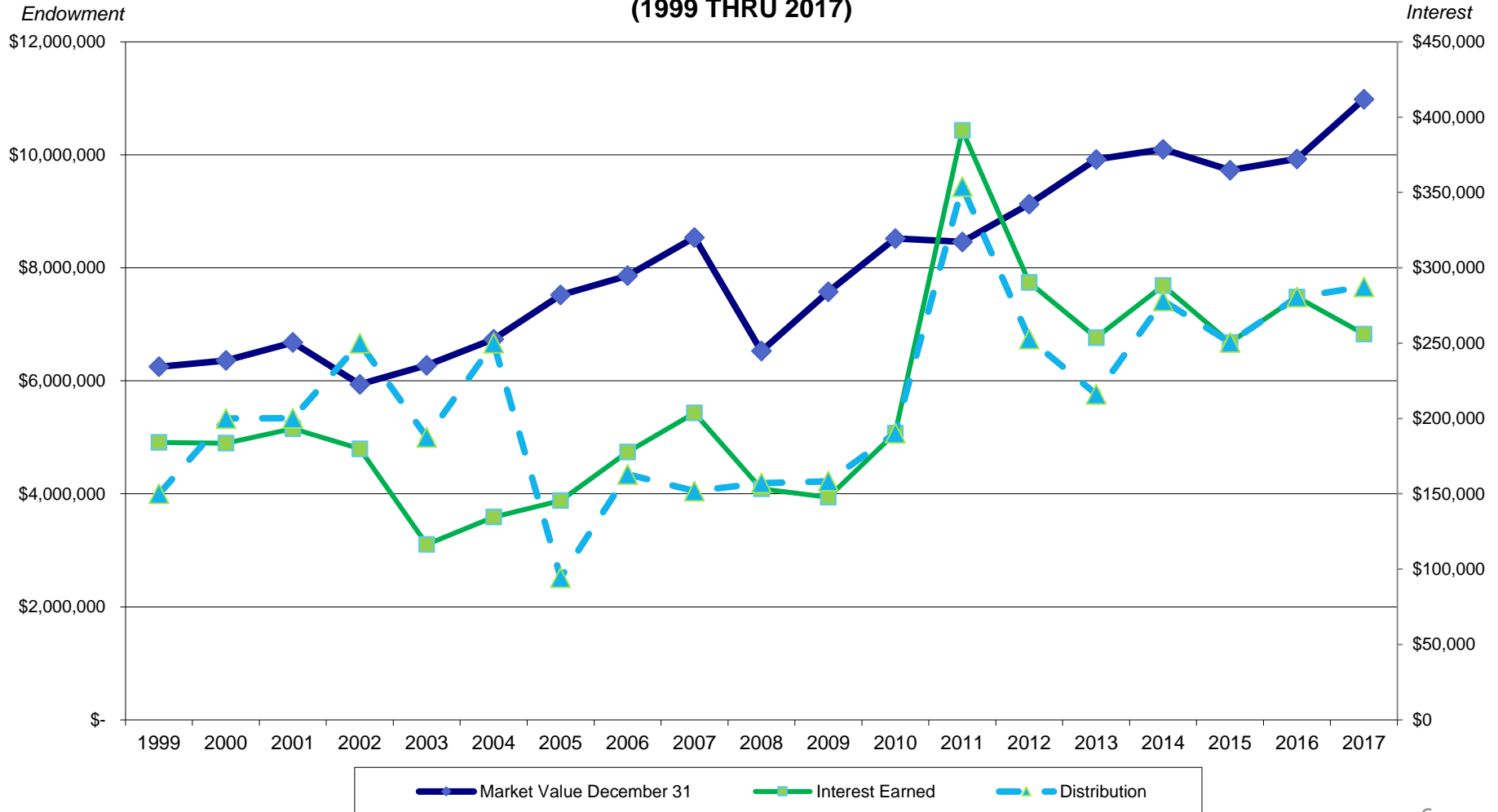
**CEMETERY ENTERPRISE
REVENUE VS EXPENDITURE (1999 - 2017)**



Endowment



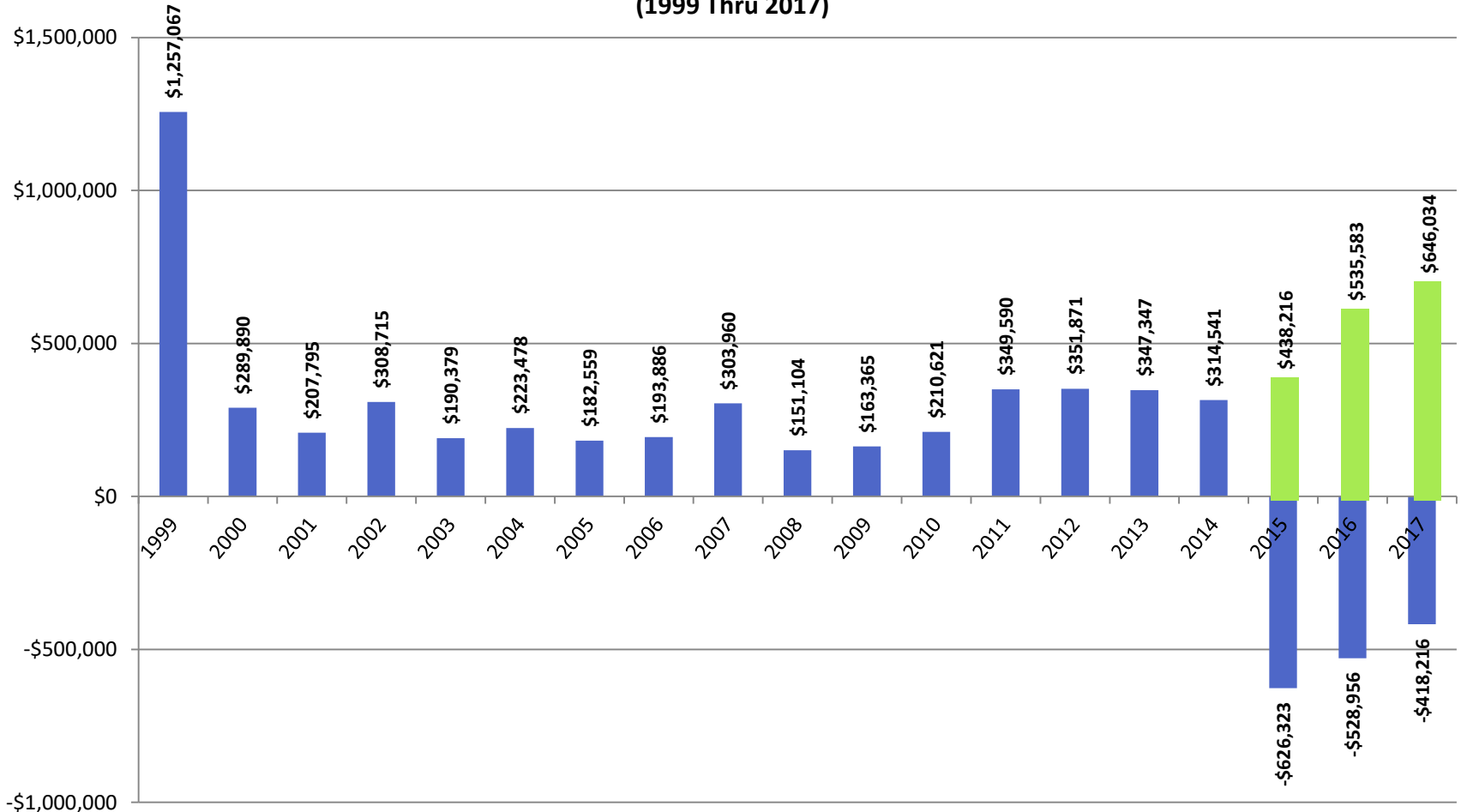
**CEMETERY ENTERPRISE - ENDOWMENT BALANCE VS INTEREST DISTRIBUTION
(1999 THRU 2017)**



Fund Balance



**CEMETERY ENTERPRISE - FUND BALANCE
(1999 Thru 2017)**



Blue = unrestricted net fund balance

Green = Fund balance without GASB 68 and preneeds

Fees and Charges Process



Apply a strategy to determine how best to provide services effectively and efficiently

- a) Alignment with organizational purpose – Does the service support the Department’s mission statement?
- b) Financial viability – Is the service self-sustaining or does it have the capacity to be?
- c) Market position – What is the service’s current market position?
- d) Other key provider/competitor coverage – How much competition exists and to what degree?
- e) Application of Department and City Revenue and Fee Policies

City User Fee Policy



- Previously, no user fee policy
- Provides general guidelines for establishing a fee structure for all departments of the City
- Cost recovery levels identified to provide guidance for all departments of the City
- Establishes review process for fee policy

User Fee Policy – Cost Recovery Levels



Cost Recovery Levels	Cost Recovery Percentage Range	Policy Considerations
Low	0% - 29%	<ul style="list-style-type: none"> • There is a community-wide benefit to the service • The fee will discourage compliance with regulatory requirements • Collecting fee is not cost effective • Public goods
Medium	30% - 69%	<ul style="list-style-type: none"> • Services having factors associated with the low and high cost recovery levels
High	70% - 100%	<ul style="list-style-type: none"> • The service has attributes similar to services available in the private sector (therefore the government should not subsidize a service that the private sector provides) • Those individuals receiving the benefit of the service pay the cost of the service • The goal is to discourage use of a service or at least limit demand • The service is regulatory in nature

Proposed Fees



	<u>2010</u>	<u>2015</u>	<u>Proposed 2018</u>	<u>Latest Percent Increase</u>
<u>Spaces</u>				
Basic Space	\$800	\$900	\$1,000	11.11%
Premium Space	\$1,100	\$1,200	\$1,400	16.67%
Premier Space	\$1,500	\$1,600	\$1,700	6.25%
Double Depth	\$1,850	\$2,000	\$2,125	6.25%
Child Spaces	\$325	N/C	\$475	46.15%
Infant Spaces	\$295	N/C	\$400	35.59%
Upright Cremation	\$650	\$700	\$800	14.29%
Old Section Cremation	\$550	N/C	\$650	18.18%
Flat Cremation	\$450	\$500	\$600	20.00%

Proposed Fees



	<u>2010</u>	<u>2015</u>	<u>Proposed 2018</u>	<u>Latest Percent Increase</u>
<u>Opening and Closing</u>				
Casket burial	\$900	\$1,000	\$1,100	10.00%
<u>Cremation Options</u>				
Cremation Estate	\$1,200	\$1,500	\$2,000	33.33%
Columbarium Niches – Bottom Row	\$1,200	N/C	\$1,300	8.33%
Columbarium Niches – Second Row	\$1,300	N/C	\$1,400	7.69%
Columbarium Niches – Third Row	\$1,400	N/C	\$1,500	7.14%
Columbarium Niches – Top Row	\$1,500	N/C	\$1,600	6.67%
Memorial Fdtns – Inspection Fee (per sq. in)	\$0.40	N/C	\$0.45	12.50%
Memorial Fdtns – Setting fee (per sq. in)	\$0.40	N/C	\$0.45	12.50%

Market Data



	Evergreen & Fairview - 2018 Proposed	Linn Grove (Greeley - 2016)	Grandview & Roselawn (Ft. Collins - 2016)	Elmwood & Fairview (Brighton – 2017 resident)	City of Grand Junction - 2016
<u>Spaces</u>					
Basic Space	\$1,000	\$1,265	\$1,537	\$1,250	\$1,310
Premium Space	\$1,400	\$1,550			
Premier Space	\$1,700	\$1,875			
Double Depth	\$2,125	\$2,775	\$2,304		
Upright cremation	\$800	\$1,150	\$744		
Columbarium	\$1,300	\$1,525	\$1,277	\$900	\$1,386
Cremation Estate	\$2,000	\$1,550			
<u>Opening and Closing</u>					
Casket burial	\$1,100	\$1,275	\$1,073	\$1,340	\$1,126

Increasing Expenses



- Prices have not been increased since 2010/2015.
- Evergreen Cemetery uses nonpotable water which has increased 30% over the past five (5) years.
- Fairview Cemetery uses potable water which has increased 27% over the past five (5) years.
- Capital needs – asphalt road repair/replacement at both locations, vehicle replacement, and cremation features.
- Operating needs – staffing cost increases through minimum wage increases and City compensation increases, and 3% increase in mowing contract.

Fees and Charges Process



Proposed fees and charges were presented at the May 11th, 2017 Parks and Recreation Advisory Board meeting

- a) Public input – no comments received
- b) Fee schedule for review
- c) Board recommended approval of proposed fees as presented

Questions?

