

June 2017 Financial Update

(activity thru April 2017)

June 12, 2017

Charae McDaniel

Interim Budget Director



General Revenue Information



Property Taxes are collected mainly in March-July. 98% of the total revenue is typically collected by the end of July.

Other Taxes includes specific ownership tax, admissions tax, and occupational liquor taxes. Specific ownership tax is the state automobile tax and is collected throughout the year; however, there are no collections booked for January and two months of collections are booked in December.

Charges for services include court costs, development review fees, excess police alarm fees, hazardous material fees, youth and adult recreation programs, and community center classes. This category includes revenue which are not smooth throughout the year or received in the same months year to year. Also, program managers monitor program revenues and monitor and adjust expenditures accordingly.

Fines are collected for violations including parking and traffic violations.

Intergovernmental includes HUTF, state cigarette tax, and road and bridge revenue. HUTF is collected by the state and distributed locally throughout the year, although collections are typically slightly higher in the last half of the year – sources include motor fuel taxes and vehicle registration fees. Cigarette tax is lagged such that no revenue is collected January or February, but December has three months of collections booked.

Other Financing Sources includes shared services, utilities surplus revenue, and sale of capital assets. Shared services revenue is collected from enterprises for services provided by General Fund employees such as the City Attorney, City Auditor, and the City Clerk. Some of the charges are determined through a cost allocation model and the revenue received is smooth throughout the year, other charges are billed as services are provided and can vary greatly by month each year. Beginning in 2014, fuel for the City and Colorado Springs Utilities was purchased by the General Fund. Colorado Springs Utilities reimburses the General Fund for its fuel usage, which results in a much higher shared services amount. Utilities surplus revenue is collected throughout the year; however, no revenue is booked in January and two months of revenue are booked in December.

General Fund Revenue



(activity thru April 2017)

Revenue Type	Trending above/(below) budget
Sales Tax Revenue	\$ 6,500,000
Property Tax	\$ 337,940
Charges for Services	\$ 470,042
Fines	\$ (1,889,567)
Intergovernmental	\$ (34,050)
Licenses and Permits	\$ 1,098,619
Other Taxes and Misc. Revenue	\$ (2,013,938)
Total	\$ 4,469,046

Summary – total GF revenue trending ~\$4.5M (1.6%) above budget

General Fund Expenditures



(activity thru April 2017)

Department	Current Budget*	YTD Actuals	% of Budget YTD
City Council	\$ 995,888	\$ 487,493	49%
City Auditor	\$ 1,482,990	\$ 461,402	31%
Parks, Recreation & Cultural Services	\$ 12,362,752	\$ 3,423,233	28%
Police	\$ 91,304,852	\$ 30,415,023	33%
Fire & OEM	\$ 51,096,017	\$ 17,529,869	34%
Public Works	\$ 33,151,702	\$ 11,093,579	33%
City Attorney, Municipal Court, City Clerk	\$ 9,688,688	\$ 3,008,123	31%
Information Technology	\$ 14,392,634	\$ 5,582,862	39%
Planning and Development	\$ 3,895,350	\$ 1,065,075	27%
Finance, Economic Development, General Costs	\$ 55,250,976	\$ 25,499,106	46%
Mayor, Communications, HR	\$ 3,413,670	\$ 969,134	28%
Total	\$ 277,035,519	\$ 99,534,899	36%

*Includes all amendments and encumbrances incurred during 2017

Thru March:

% of Payroll expended: 30.65%

% of year elapsed: 33.33%

General Fund Expenditures



(activity thru April 2017)

Department	Trending above/(below) budget
City Council	\$ (35,857)
City Auditor	\$ -
Parks, Recreation & Cultural Services	\$ (73,481)
Police	\$ -
Fire & OEM	\$ -
Public Works	\$ (259,492)
City Attorney, Municipal Court, City Clerk	\$ (70,059)
Information Technology	\$ -
Planning and Development	\$ (179,810)
Finance, Economic Development, General Costs	\$ (22,225)
Mayor, Communications, HR	\$ (73,247)
Total	\$ (714,171)

Summary – total GF expenditures ~\$700K (0.25%) under budget

(collections thru April 2017)

2.0% Sales and Use Tax:

- S&U combined – up 16.44% for the month and up 12.36% year-to-date
 - Sales tax – up 16.19% for the month and up 13.18% year-to-date
 - Use tax – up 20.22% for the month and up 0.21% year-to-date

2.0% Lodger's Tax & 1.0% Auto Rental Tax:

- LART Combined – up 39.27% for the month and up 19.72% year-to-date
 - Lodger's Tax – up 43.74% for the month and up 21.92% year-to-date
 - Auto Rental Tax - up 2.64% for the month and up 4.20% year-to-date

0.62% Road Tax:

- \$4,583,109
 - Forecast collections for 2017 = \$55M

Sales Tax Trends



(collections thru April 2017)

Industries with Largest Month over Month % Increase

Hotel/Motel	42.67%
Building Materials	38.14%
Business Services	22.99%

Industries with Largest Month over Month \$ Increase

Building Materials	\$435,714
Restaurants	\$301,487
Miscellaneous Retail	\$260,641

Industries with Largest Month over Month % Decrease

Commercial Machines	(3.59%)
Department and Discount	(3.53%)

Industries with Largest Month over Month \$ Decrease

Department and Discount	(\$40,752)
Commercial Machines	(\$12,172)

Sales Tax Trends



(collections thru April 2017)

Category	\$ Change 2017 YTD compared to 2016 YTD	% Change 2017 YTD compared to 2016 YTD
Auto Dealers	346,712	11.3%
Auto Repair, Leases	191,950	12.6%
Building Materials	1,232,455	43.2%
Business Services *	115,776	15.4%
Clothing	111,931	8.9%
Commercial Machines *	72,708	10.5%
Department/Discount	(204,872)	(6.6%)
Furniture/Appliances/Electronics	64,144	3.5%
Grocery	221,442	16.7%
Hotel/Motel	258,886	24.3%
Medical Marijuana	64,196	24.3%
Miscellaneous Retail	590,426	15.3%
Restaurants	490,027	11.2%
Utilities	109,996	13.3%

*The most volatile categories

2017 Grant Funds Update



(activity thru April 2017)

2017 Grants Appropriation	\$42,039,733	TABOR Impact
Grants Awarded:		
Federal	\$16,076	No
Federal Pass-Through	4,303,612	No
Other	1,064,000	No
State of Colorado	2,318,865	Yes
Private	5,000	No
<i>Total Grants Awarded</i>	<i>\$7,707,553</i>	
Remaining Appropriation as of April 30, 2017	\$34,332,180	

2017 Grant Funds Update



(activity thru April 2017)

Recipient Unit	2017 Appropriation	2017 Grant Awards through 04/30/17	Variance (Awards less Appropriation)
Airport	\$13,222,222	\$0	\$(13,222,222)
City Engineering	5,781,167	0	(5,781,167)
Community Development	4,127,113	0	(4,127,113)
Finance	0	302,341	302,341
Fire	1,625,000	614,000	(1,011,000)
Office of Emergency Management	610,450	0	(610,450)
Parks, Recreation, and Cultural Services	865,000	466,076	(398,924)
Planning and Development	0	5,000	5,000
Police	1,936,520	5,433	(1,931,087)
Traffic Engineering	1,333,715	0	(1,333,715)
Transit	10,838,546	2,016,524	(8,822,022)
Water Resources Engineering	1,700,000	4,298,179	2,598,179
Grand Total	\$42,039,733	\$7,707,553	\$(34,332,180)

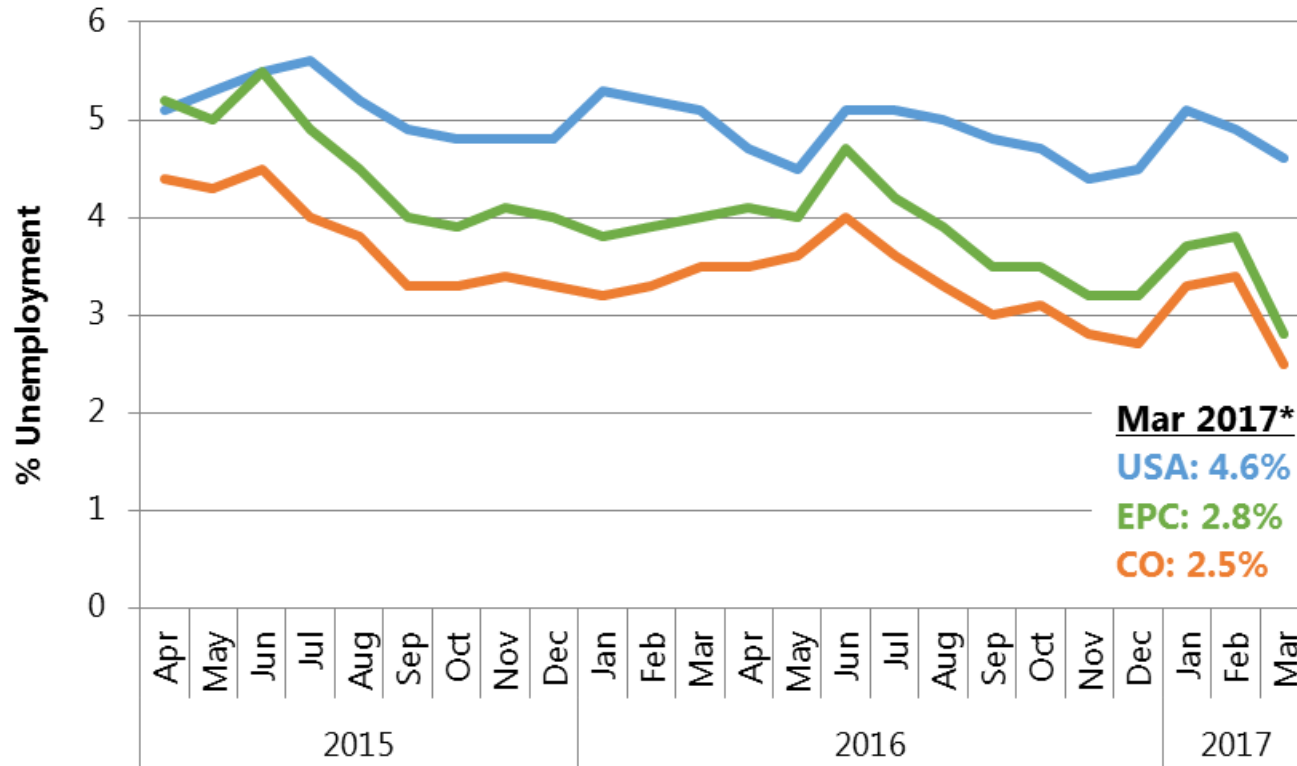
Economic Indicators



(activity thru March 2017*)



Unemployment Rate

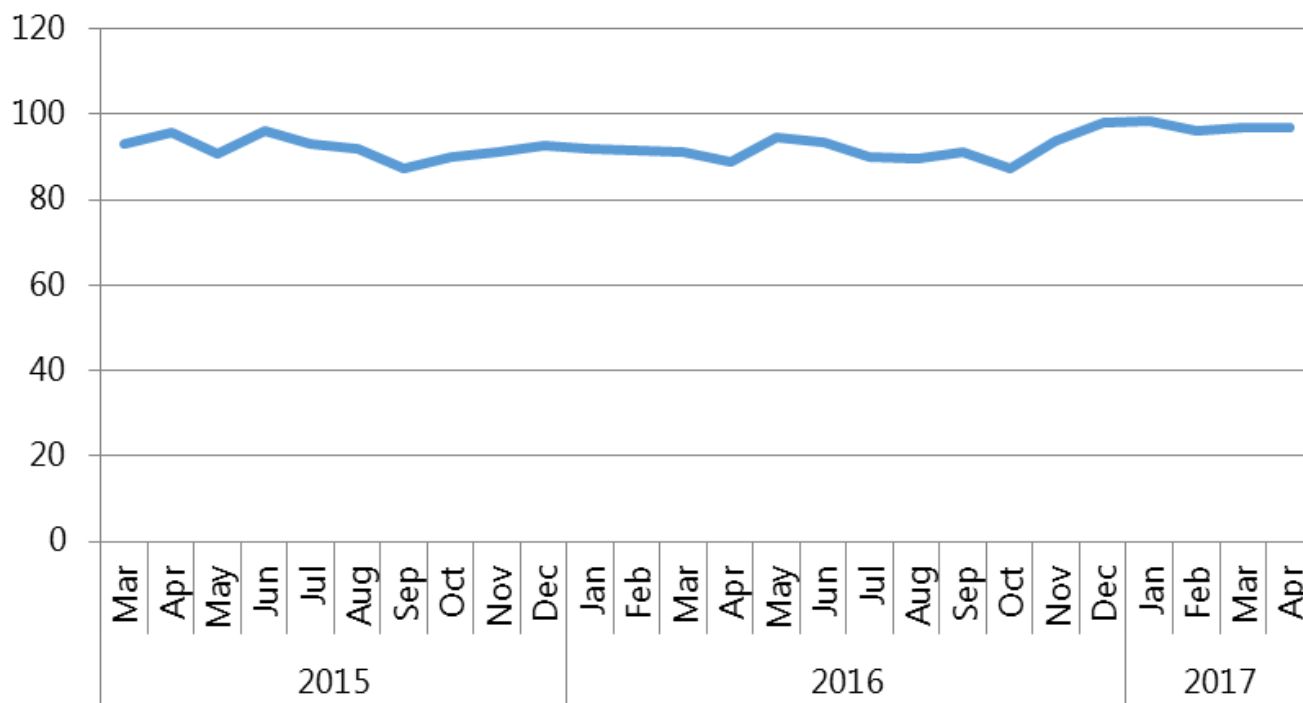


*Lag due to Bureau of Labor Statistics data collection and reporting.

(activity thru April 2017)



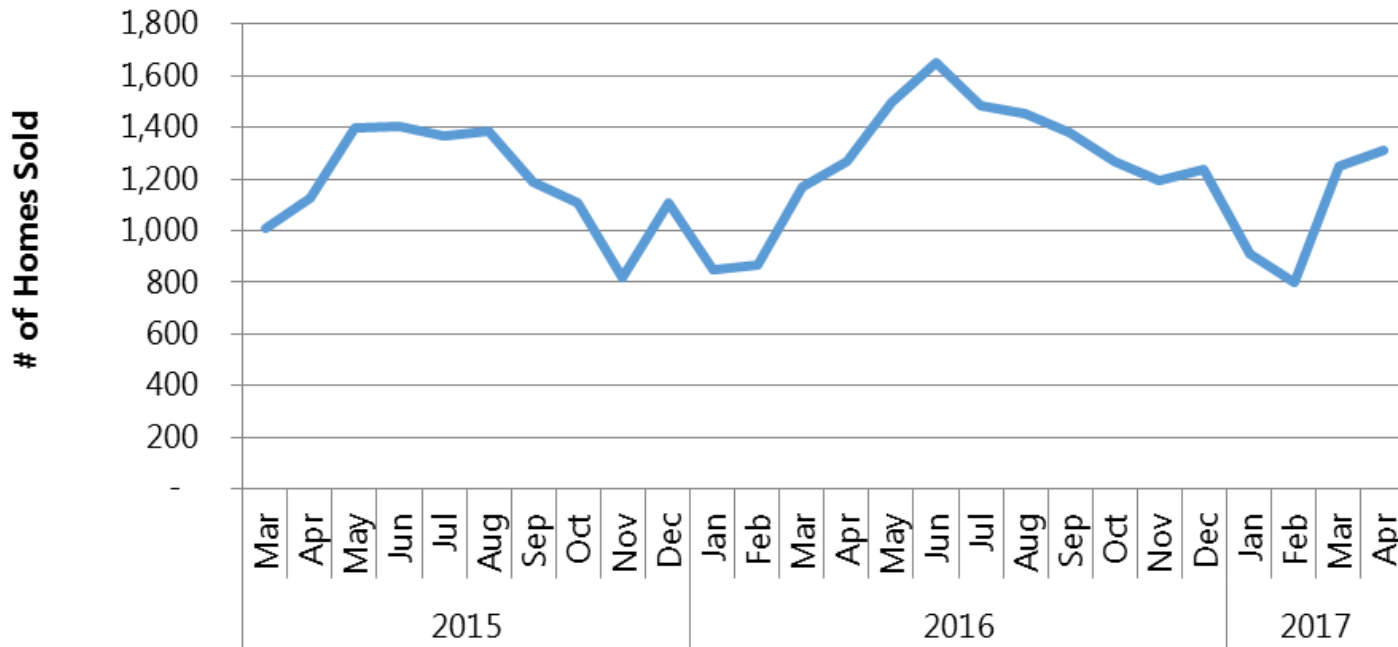
Index of Consumer Sentiment



(activity thru April 2017)



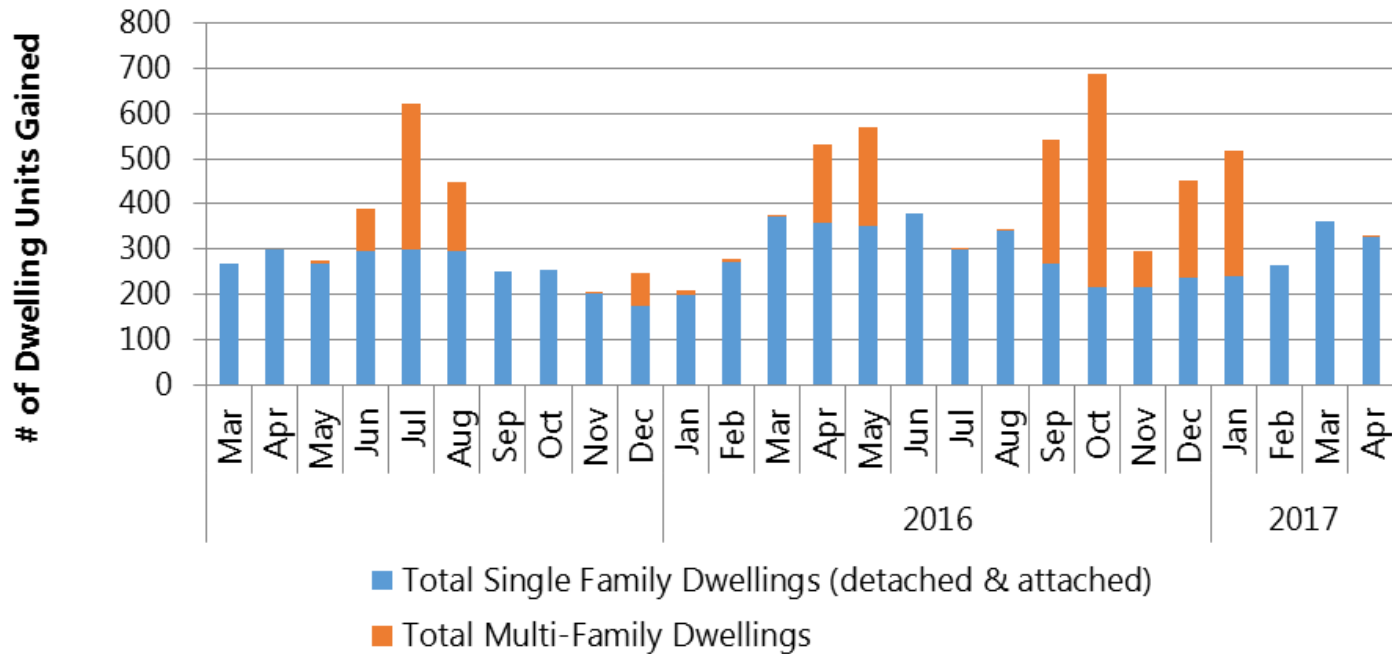
Pikes Peak Region Home Sales Single Family/Patio Homes



(activity thru April 2017)



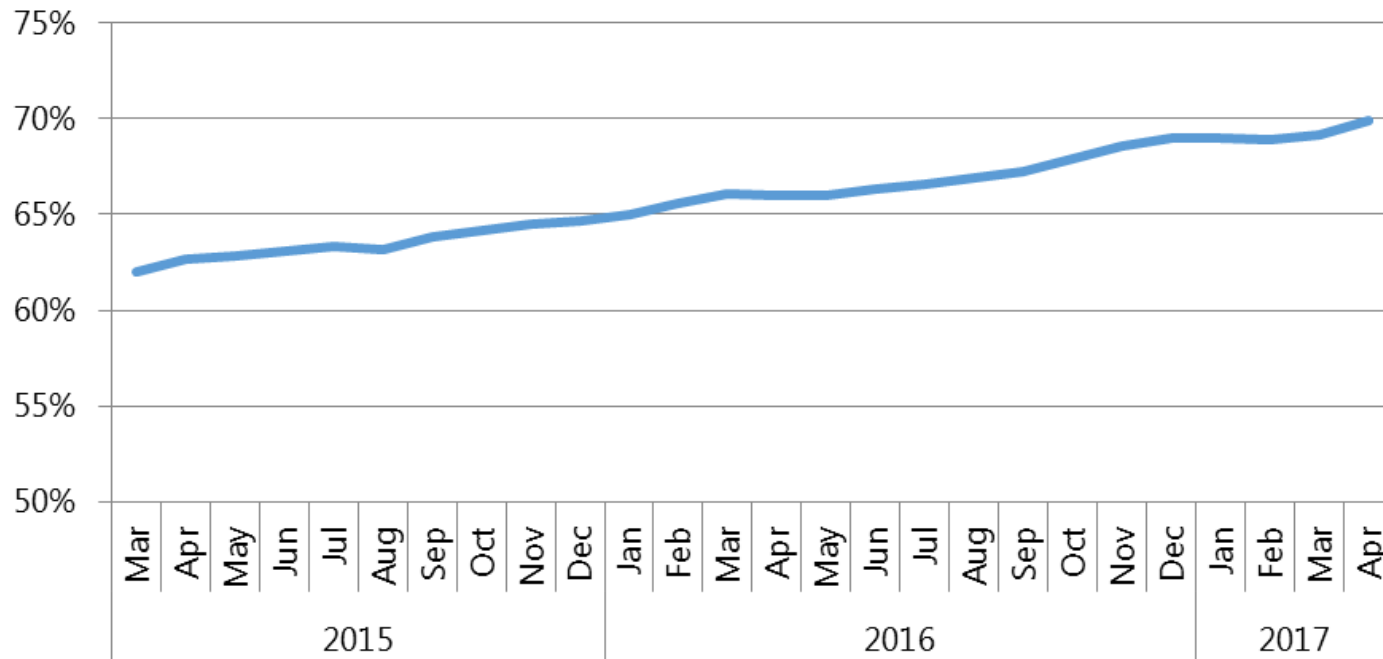
Pikes Peak Region Residential Building Permits



(activity thru April 2017)



Colorado Springs Hotel Occupancy Rate (12 Month Moving Average)



Questions?